

# **FY 2019 Preliminary Results Presentation**

March 17th, 2020

CONTOURGLOBAL



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# **Agenda**

**Key Highlights for FY 2019** 

**Operations** 

**Financial Results** 

Growth



# FY 2019 – another year of delivery

#### ✓ Delivered adjusted EBITDA of \$703 million and FFO of \$338m

- ✓ An increase of 15% on 2018 EBITDA and 12% on 2018 FFO underpinning sustainable dividend growth
- √ \$99 million dividend declared for 2019, an increase of 10% on 2018
  - ✓ Announcing a Q4 dividend of 3.6901 cents per share, payable 9 April
  - ✓ Over \$200 million¹ cash returned to shareholders since listing
- ✓ Resilient business model focused on low carbon growth
  - ✓ Kosovo cannot proceed no further investment in coal
  - ✓ Fixed-price, long-term contracts or regulated tariffs, with credit worthy off-takers
  - ✓ Deploy capital in low-carbon growth pipeline (renewables, co-generation and natural gas)
  - ✓ More than \$500 million equity invested in growth since listing
  - ✓ Remain on track to double Adjusted EBITDA by 2022





# Safety first: Commitment to Zero Harm With Best In Class Performance

- Everyone goes home safe, everyday, everywhere
- "Target Zero" program sets the company-wide expectation that we will incur zero LTIs in all businesses for all people – employees, contractors and visitors
- Commitment to maintain the same high H&S standards in every country that we operate in. Proud to achieve globally consistent high H&S standards, which are significantly better than industry benchmarks
- Became member of the Campbell Institute at the National Safety Council

#### 2019 Safety Scorecard

#### 5.7M

Man hours worked without a lost time incident in 2019

#### 85%

Reduction in Lost Time Incident Rate in 5 years

#### 65%

Reduction in Total Recordable Incident Rate in 5 years

**96%** less LTIR than US Industry and **85%** less than peers top quartile

**82%** less TRIR than US Industry and **67%** less than peers top quartile

#### LTIR<sup>1</sup> / TRIR<sup>2</sup> compared to Peers<sup>3</sup> – Industry leader in H&S with KPI significantly better than industry benchmarks



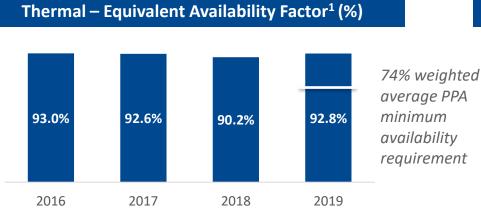
- (1) Lost Time Incident Rate (LTIR) is an industry standard reporting convention for calculating incidents in the workplace. LTIR measures recordable lost time Incident (LTI) rates based on 200k working hrs
- (2) Total Recordable Incident Rate (TRIR) is an industry standard reporting convention for calculating recordable incidents in the workplace. TRIR measures the total lost time incident rates, restricted workday cases and medical treatments on the basis of 200k working hrs
- (3) Peers information as of 2018 reported in annual reports / sustainability reports published by companies normalized to basis of 200,000 workings hours. Selection of comparable peers from a CG sponsored study with all major US and European power generation companies
- (4) Selection of comparable peers from study performed by Black & Veatch with all major players in the us power generation sector and European companies
- (5) Based on the 2018 report for days away from work cases injuries and illnesses from the bureau of labor statistics



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# **Divisional Operating Performance**

### Stable availability factor across the fleet

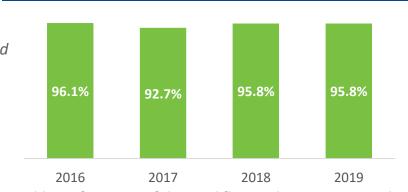


 Steady availability across the Thermal fleet consistently above the weighted average PPA minimum availability requirement

# 92.3% 97.8% 98.5% 97.9% 2016 2017 2018 2019

Decrease due to planned maintenance during the year

#### Wind – Equivalent Availability Factor<sup>1</sup> (%)



 Stable performance of the wind fleet with improvement plan being deployed

#### Solar – Equivalent Availability Factor<sup>1</sup> (%)

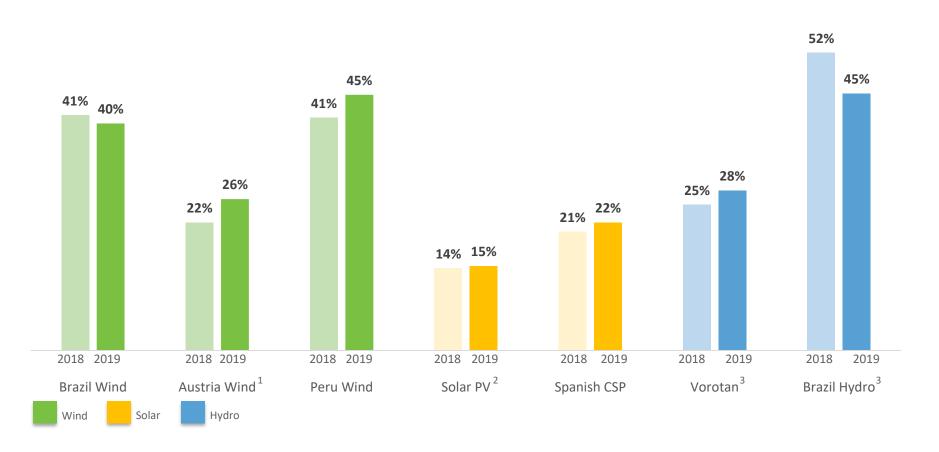


- Stable performance of the PV fleet
- Decrease in CSP mainly due to two major scheduled outages and one forced outage

# **Renewable Fleet Capacity Factors**

Most clusters produced at a higher capacity factor in 2019 vs. 2018

#### Renewable fleet capacity factors (2019 vs. 2018)



<sup>(1) 2018</sup> vs 2019 capacity factors affected by the repowering of the Scharndorf wind farm

<sup>(2) 2018</sup> vs. 2019 capacity factors affected by the inclusion of the Interporto acquisition completed in June 2019 (Solar PV asset)

<sup>(3)</sup> Hydro plants are less affected by generation; they are primarily rewarded on capacity or regulatory payments as opposed to individual plant generation

# Operational capability as a key lever for creating value

Significant operational improvements in the Spanish CSP fleet post acquisition

#### **Pre-Acquisition**

## Health & Safety

- No standardized procedures across the fleet
- LTIs occurred every year since COD
- Low H&S standard at sites, with H&S functions externalized or not prioritized

# Costs

Perform.

**Technical** 

Weak budget and cost control



✓ 2019 was the first year in the Spanish CSP's history without any LTI

✓ All assets obtained ISO Certification in Environmental, Quality and

H&S function in-house and prioritized

✓ Integration of the business into CG policies

Low plant availability



Significant number of outages



✓ Review and reduction of costs through phased cost and budget control, operations brought in-house and renegotiation of contracts

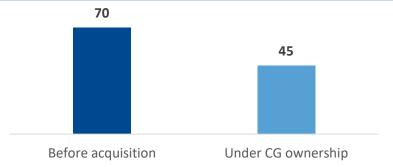
**Post-Acquisition** 

✓ Improved plant availability

**H&S** management

- ✓ Implementation of continuous improvement process
- ✓ Reduction and optimization of outages

#### Scheduled outages optimization (hours)



- Calculated based on budgeted O&M costs
- Calculated using the same MWh generation

# O&M Cost reduction (EUR / MWh)<sup>2</sup> 19.8 13.0 Before acquisition<sup>1</sup> Under CG ownership



# 3. Financial Results

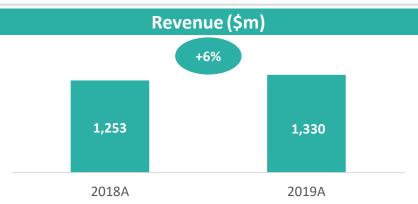
# **Stefan Schellinger**

Executive Vice President & Chief Financial Officer

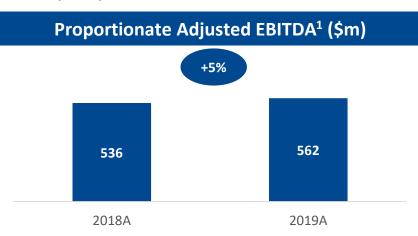


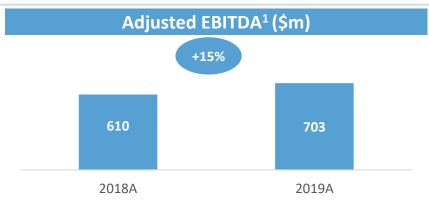
### **Robust Financial Performance**

#### Continued growth in Adjusted EBITDA, Proportionate Adjusted EBITDA and FFO

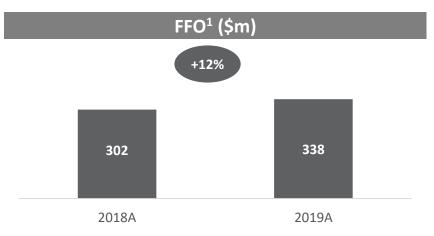


 Growth driven by the full year impact of the Spanish CSP assets (+\$64m), Mexican CHP acquisition completed in November 2019 (+\$23m), higher dispatch of certain thermal plants (+\$42m), offset by negative foreign exchange rate effect (\$68m)





 Growth driven by the full year impact of the Spanish CSP assets (+\$48m), net farm-down gain of \$46m mainly from the sale of our stake in the Spanish CSP assets, overall good resource (+\$24m), Mexican CHP acquisition (+\$10m), offset by negative foreign exchange rate effect (-\$36m)

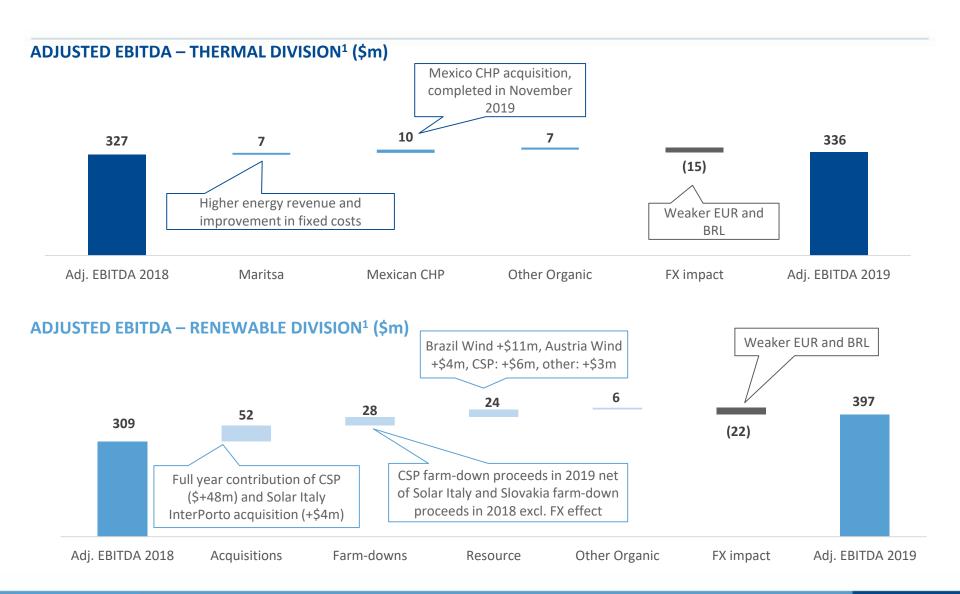


(1) Adjusted EBITDA, Proportionate Adjusted EBITDA and FFO are non-IFRS measures as defined in IPO Prospectus



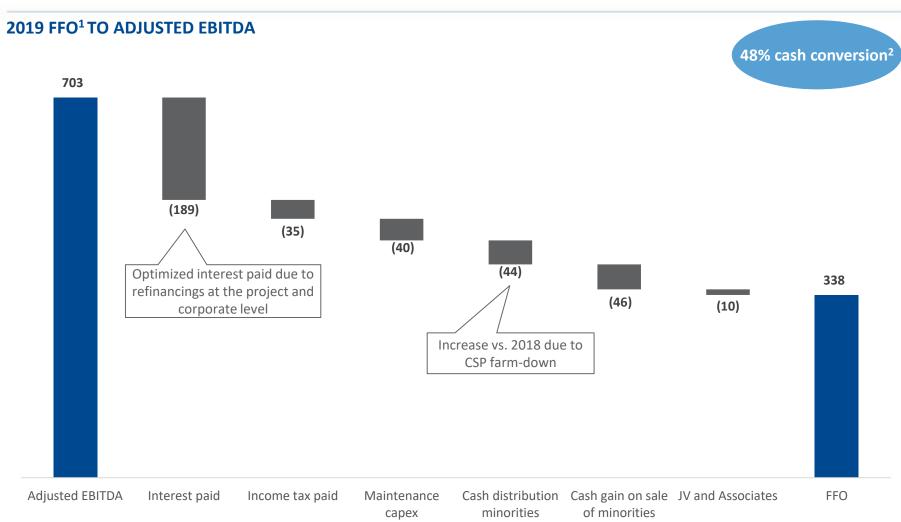
# **Successful Integration of New Assets Drives Growth**

#### Adjusted EBITDA bridges



# **Strong Cashflow Generated in 2019**

#### Consistently strong cash conversion



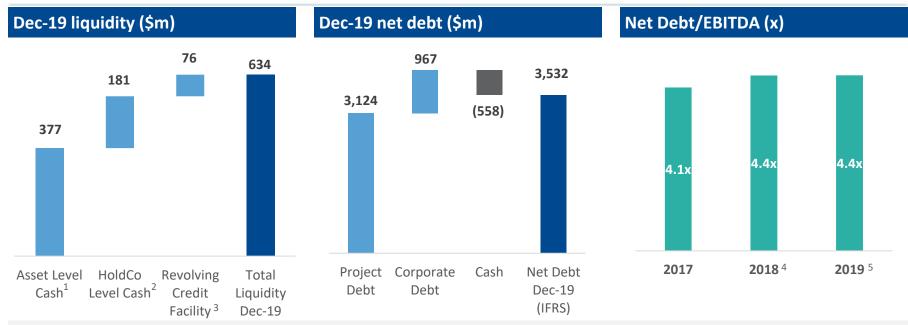
<sup>(1)</sup> Funds From Operations is defined as Cash Flow from Operating Activities excluding changes in working capital, less interest paid, less maintenance capital expenditure, less distribution to minorities. Funds from Operations is a non-IFRS measure.

<sup>(2)</sup> Cash conversion of 55% excl. cash gain on sale of minorities (53% in 2018)



# Ample Cash Resources to Support Future Growth and Dividend

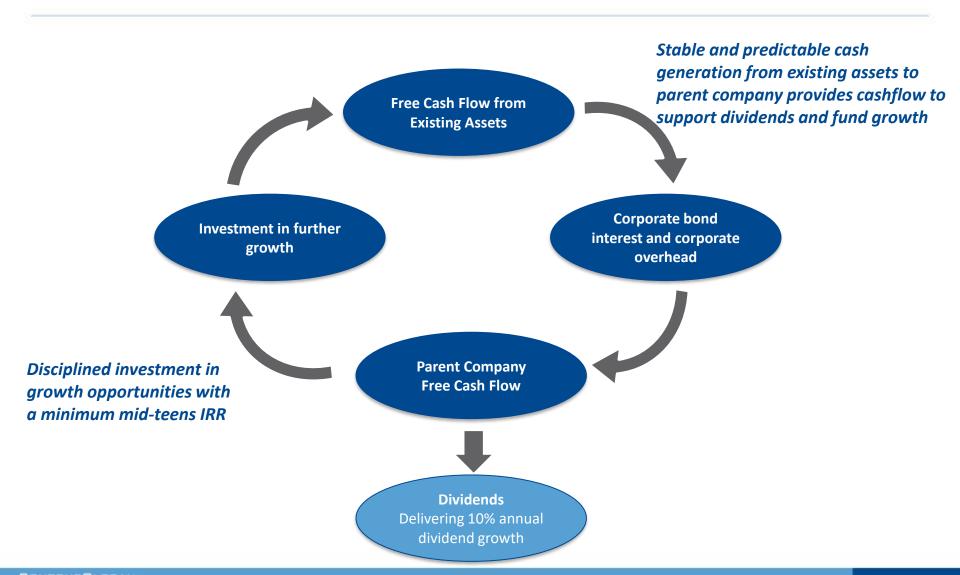
Net debt / EBITDA metric within the 4.0x-4.5x guidance



- \$3.5bn Net Debt as of December 31, 2019
- · Committed to high value growth while maintaining strong BB credit metrics
- Net debt / EBITDA metric within the 4.0x-4.5x guidance
- \$256m liquidity at parent level, including \$181m of cash and \$76m undrawn capacity under corporate level revolver
- Strong balance sheet and credit rating, flexible access to capital with no near-term refinancing requirements
- (1) Restricted cash at the operating assets' level
- (2) Unrestricted cash at the HoldCo level
- (3) Converted from EUR to USD at a rate of 1.1221
- (4) Pro forma for full year expected earnings of Spanish CSP, which was completed in May 2018 (additional \$40m of incremental Adjusted EBITDA based on FY Earnings)
- (5) Pro forma for full year expected earnings of Mexican CHP, which was completed 25 November 2019 (additional \$100m of incremental Adjusted EBITDA based on FY Earnings)

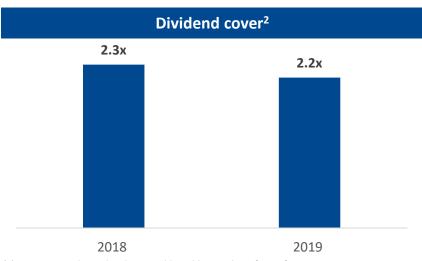


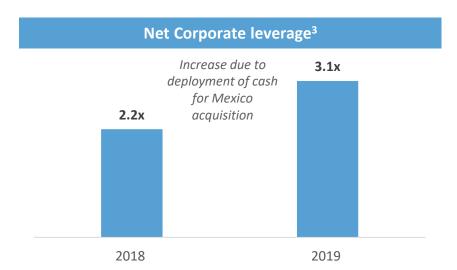
# Stable cash-flows create compelling value for shareholders



# **Capital Structure Optimized for Sustainable Returns**

Free Cash Flow from Corporate Corporate Bond Parent Company Free Existing Assets<sup>1</sup>: Overhead: Interest Costs: (\$42m) (\$38m) \$213m

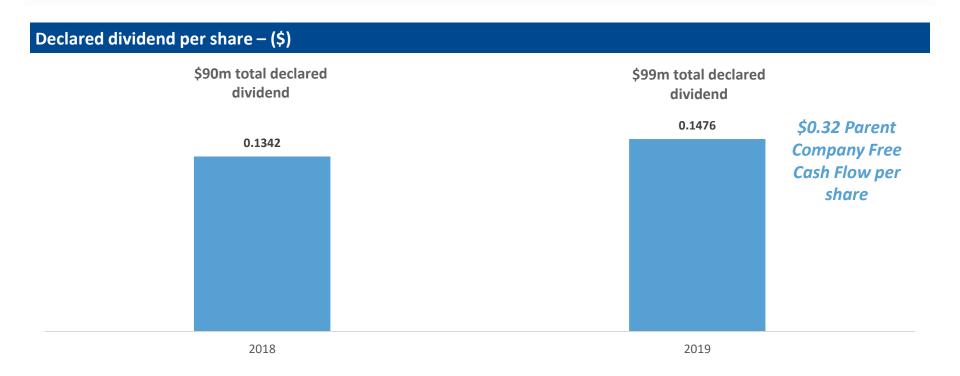




- (1) CFADS post Thermal and Renewable HoldCos and pro-forma for Mexican CHP acquisition
- (2) Parent Company Free Cash Flow divided by declared dividend
- (3) Net corporate debt divided by Free Cash Flow from Existing Assets less Corporate Overhead



# ContourGlobal's strong and contracted cash flow supports our commitment to dividend growth of 10% p.a.



- 2019 declared dividend of \$0.1476 per share or \$99m
- ContourGlobal declare a fourth quarter dividend for 2019 of \$24.75m corresponding to 3.6901 USD cents per share (2.9939 pence per share)
  - Dividend to be paid on April 9th to shareholders on the register on 27th of March

# 4. Growth

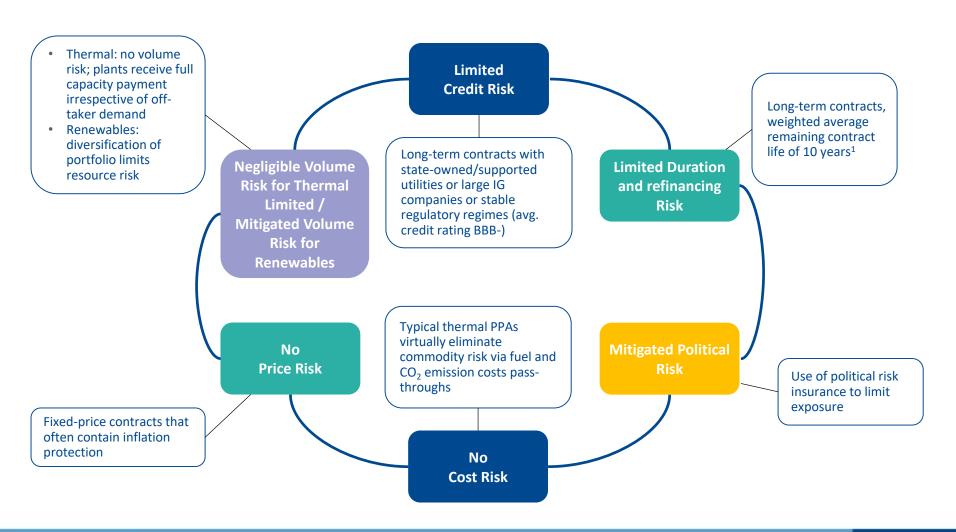
Joseph C. Brandt

President & Chief Executive Officer



## **Resilient Business Model**

Fixed-price, long-term contracts or regulated tariffs, with credit worthy off-takers



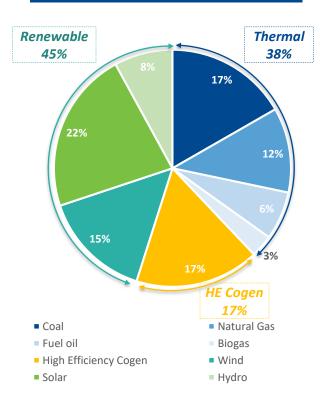
# **A Diversified Footprint**

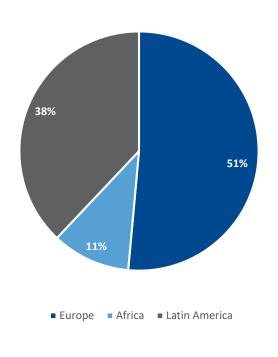
# Future investment all in efficient and clean technologies

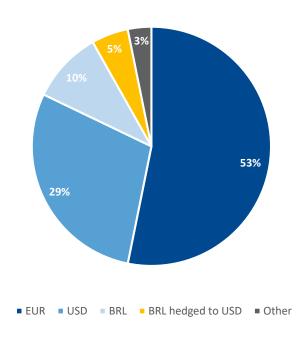




#### 2019 PF EBITDA by Currency<sup>1</sup>







<sup>1)</sup> PF for full year EBITDA of Mexican CHP acquisition completed in November 2019 (\$110m). Split excludes Thermal and Renewable HoldCo expenses and net gains on farm-downs

# **COVID-19 Update**

- To date we have not experienced meaningful disruption to our operations resulting from COVID-19 and do not currently expect material disruption in 2020
- Our office-based employees have increasingly been working remotely since February
   20 when we closed our Milan office
  - The group has a distributed office strategy rather than a single headquarters and the company's nine senior executives are based in five different cities
- Power plant operations have to date been unaffected by the spread of COVID-19
  - The company has taken various proactive measures related to power plant shifts, remote monitoring and operating technology and critical spares and inventory.
     Each of the company's power plants and offices are interconnected with video, audio and data
- The Company does not face any near term refinancing requirements and has ample liquidity at the parent company and in its projects. The vast majority of our debt, \$3.1 billion, is at the project level and amortizes over time. There are immaterial bullet maturities of our project financing debt due in the next several years. At the parent level the company has issued corporate notes, EUR450 million maturing in 2023 and EUR400 million maturing in 2025

# **Growth Opportunities**

Continue to see growth opportunities across key geographical and technological areas

|  | Mexico and South America Greenfield and M&A | Caribbean Greenfield and M&A Hybrid solutions | Core Europe Conversion of CCGT and peakers from merchant to contracted Overlooked renewables | Platform extensions<br>in Europe<br>Solar Italy, Austria<br>Repowering, Armenia |
|--|---|---|--|---|
| Leverages CG's<br>operating expertise      | $\checkmark$                                | <b>√</b>                                      | <b>√</b>   | ✓   |
| Overlooked by major<br>players due to size | <b>√</b>                                    | <b>√</b>                                      | <b>√</b>   | <b>√</b>  |
| Roll-ups into efficient<br>platforms       | ✓   | <b>√</b>                                      |  | <b>√</b>  |

# **Mexican Cogeneration Business**

#### Acquisition Signed in Jan 2019; closed in November 2019

#### **Transaction Highlights and Update**

- Acquisition of natural-gas fired combined heat & power assets with 518MW of operational capacity at completion, potential for a further 414MW in development
- More than 98% contracted revenues including heat and steam with seller
- Integration of Mexico CHP¹ is progressing as planned with all key integration workstreams on track
  - Transferred CG staff (incl. senior management) and hired externally to support the new acquisition
  - CG operational and H&S standards were developed in advance of closing and have been implemented
  - The plants have successfully transitioned to our operational and corporate IT systems
- Acquired for \$724m in cash with an additional VAT payment at closing estimated at \$77 million expected to be refunded in full within 12 months of closing. \$535m project financing underwritten by Scotiabank and syndicated to international banks
- Estimated run-rate Adj. EBITDA of \$110m



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(1) CHP – Combined Heat and Power

# **2019 Key Updates**

Kosovo



- As a result of the political situation in Kosovo since July, our development project is incapable of reaching its required milestones by the required project completion date in May 2020 so the project cannot proceed
- No further investment in coal

Bonaire Hybrid Concept, a 24 MW integrated Wind, Diesel and Battery Power Plant





- In Feb 2020 we inaugurated a **battery replacement and hybrid expansion project**, which has enabled us to integrate more wind energy into the system and further reduce costs to the island customers
  - Phase 01: Successfully implemented 6 MW/MWh Battery upgrade project in Q1 2019.
     7.7 GWh production increase
  - Phase 02: COD achieved in November 2019 on time and on budget. Replaced rented engines and ensured security of supply and grid stability, while reducing end user tariffs
  - Phase 03: 6 MW PV plant, 11-16 MW wind farm expansion and additional battery capacity

Vorotan Refurbishment





- Electro-mechanical refurbishment and modernization program started in 2017 to improve operational performance, safety, reliability and efficiency of Vorotan hydro plant
- Completion of the project is expected at the end of 2020 in accordance with the contractual deadline and budget
- Total \$71.5m investment
- Civil works to be entitled to a reimbursement and a regulated unlevered return through an adjustment to the tariff
- Vorotan EBITDA expected to increase by approx. \$7m from 2019 to 2021

Austria Wind Repowering



- Phase 1 (21 MW): Repowering of Velm wind park reached COD in Jan 2019. Repowering of 3 of 5 Scharndorf wind park turbines reached COD in November 2019. Both received a FIT of 13 years
- €36m refinancing of the Velm and Scharndorf wind parks at attractive terms in February 2020



# **Commitment to Sustainability**

History of stewarding assets and decreasing CO<sub>2</sub> emissions through increased renewable investment and improved operations

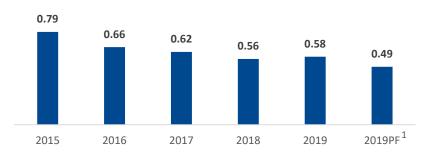
#### Strong commitment to sustainability

- Annual Sustainability Report issued since 2010 with meaningful sustainability KPIs
- Active community engagement and social investment to improve lives and protect the environment
- Member of the Campbell Institute of the National Safety Council
- Signatory to the UN Global Compact Principles
- Included in the FTSE 4GOOD index



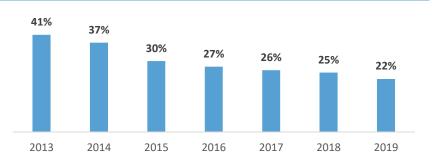


#### CO<sub>2</sub> emissions (tonnes) / MWh



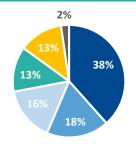
- CO2 emissions decreased by 27% since 2015
- Stable CO2 emissions intensity in 2019 despite increase in thermal generation

#### Carbon intensive installed capacity as % of total



 Continuously decreasing carbon intensive installed capacity as a % of total capacity through acquisitions and investments into cleaner energy

#### 2019 Sustainable Development Goals (SDG)



- Quality education
- Sustainable cities and communities
- Partnership

- Reduced inequalities
- Good health and well-being
- Other goals
- Non-core business activities, including social investment, aligned with a broad range of sustainable development goals



# ContourGlobal is a leading power generation company with stable and predictable cash flows and focus on cash returns

#### ✓ Leading power generation company

- ✓ Resilient business model fixed-price, long-term contracts or regulated tariffs, with credit worthy off-takers
- ✓ Diversified across geographies and growing in clean technologies
- ✓ Best-in-class operator continued focus on strong margins and efficient cost structures through streamlined operations
- ✓ Proven track record of creating significant value in acquisitions through operational improvement
- ✓ Strong commitment to Health & Safety and zero harm

#### ✓ Sector leading cash generation

- ✓ Stable long-term contracted / regulated revenues delivering robust cash flows
- ✓ Optimized capital structure long-term non-recourse debt at asset level ensures sustainable debt ratios and ample liquidity available for capital allocation
- No short-term refinancing requirement (€450m and €400m corporate bonds maturing in 2023 and 2025 respectively)

#### ✓ Focus on cash returns

- ✓ Commitment to 10% dividend increase per annum
- ✓ Dividend cover of 2.2x based on Parent Company Free Cash Flow



### 2020 Outlook

#### Continuing to deliver growth and shareholder returns

- Anticipated Adjusted EBITDA in the range of \$710m to \$745m<sup>1</sup> for 2020
- Strong Parent Free Cash Flow and a stable dividend cover supporting future dividend growth
- Maintain commitment to 10% dividend increase
- Visible pipeline of future growth
  - ✓ ContourGlobal emphasis on clean technologies and no future investment in coal
- Resilient business model

<sup>(1)</sup> Based on constant exchange rates from 2019 of EUR/USD 1.12 and BRL /USD 0.25, and assuming no prolonged disruption to human resource and supply chain arising from the current Covid-19 pandemic. 2019 Adjusted EBITDA was \$703 million including \$46 million net gain from farm-downs in Spanish CSP, Solar Italy and Solar Slovakia



# **Financial Highlights**

# Key financial metrics

| In US\$ millions                 | 2019  | 2018  | Var  | Var %  |
|----------------------------------|-------|-------|------|--------|
| Revenue                          | 1,330 | 1,253 | 77   | 6.2%   |
| Gross profit                     | 357   | 320   | 37   | 11.7%  |
| Adjusted EBITDA                  | 703   | 610   | 93   | 15.2%  |
| Proportionate EBITDA             | 562   | 536   | 26   | 4.8%   |
| Income from operations           | 292   | 262   | 30   | 11.5%  |
| Net finance cost                 | (244) | (237) | (7)  | 3.0%   |
| Income tax expense               | (36)  | (17)  | (19) | 108.6% |
| Net profit                       | 23    | 10    | 13   | 122.1% |
| Adjusted Net Profit              | 71    | 63    | 8    | 12.3%  |
| Basic earnings per share (pence) | 0.04  | 0.02  | 0.02 | 106.5% |
| FFO                              | 338   | 302   | 36   | 11.8%  |

# Contributors to Adj. EBITDA

| Contributors to Adj. EBITDA   | 2017 | 2018  | 2019 |
|---|------|-------|------|
| Contributors from Thermal fleet                                       |      |       |      |
| Maritsa East III  | 125  | 120   | 120  |
| Arrubal   | 61   | 63    | 60   |
| Cap des Biches  | 26   | 27    | 28   |
| CG Solutions <sup>1</sup>   | 27   | 27    | 27   |
| Тодо  | 25   | 25    | 26   |
| Caribbean   | 27   | 24    | 25   |
| KivuWatt  | 24   | 26    | 25   |
| Colombia  | 22   | 21    | 22   |
| Mexico CHP  | -    | -     | 10   |
| Others  | 2    | 1     | (0)  |
| Contributors from Renewable fleet                                     |      |       |      |
| Spanish CSP   | -    | 89    | 134  |
| Brazil Wind   | 82   | 59    | 66   |
| Solar Europe, excl. CSP <sup>2</sup>                                  | 31   | 41    | 45   |
| Brazil Hydro  | 28   | 41    | 40   |
| Peru Wind   | 25   | 29    | 31   |
| Austria Wind  | 25   | 20    | 24   |
| Vorotan   | 23   | 23    | 24   |
| Others  | -    | -     | (0)  |
| Total asset EBITDA  | 553  | 638   | 706  |
| Thermal and Renewable HoldCos, farm-down gains and corporate overhead | (40) | (27)3 | (4)4 |
| Total Adjusted EBITDA   | 513  | 610   | 703  |

<sup>(1)</sup> Includes Solutions Europe and Africa and Solutions Brazil

<sup>(4)</sup> Includes \$46m net farm-down proceeds, \$30m corporate overhead and \$19m Thermal and Renewable HoldCos



<sup>(2)</sup> Includes Solar Italy, Solar Slovakia, Solar Romania and Biogas Italy

<sup>(3)</sup> Includes \$21m farm-down gains, \$26m corporate overhead and \$22m Thermal and Renewable HoldCos

# **Contributors to Proportionate Adj. EBITDA**

| Contributors to Prop. Adj. EBITDA                                     | 2017 | 2018              | 2019             |
|---|------|-------------------|------------------|
|   |      |                   |                  |
| Contributors from Thermal fleet                                       |      |                   |                  |
| Maritsa East III  | 92   | 88                | 88               |
| Arrubal   | 61   | 63                | 60               |
| Cap des Biches  | 26   | 27                | 28               |
| Caribbean   | 27   | 24                | 25               |
| KivuWatt  | 24   | 26                | 25               |
| CG Solutions <sup>1</sup>   | 25   | 25                | 24               |
| Colombia  | 22   | 21                | 22               |
| Тодо  | 20   | 20                | 21               |
| Mexico CHP  | -    | -                 | 10               |
| Others  | 1    | 0                 | (0)              |
| Contributors from Renewable fleet                                     |      |                   |                  |
| Spanish CSP   | -    | 89                | 89               |
| Brazil Wind   | 56   | 41                | 44               |
| Peru Wind   | 25   | 29                | 31               |
| Brazil Hydro  | 20   | 30                | 29               |
| Vorotan   | 23   | 23                | 24               |
| Solar Europe, excl. CSP <sup>2</sup>                                  | 31   | 39                | 23               |
| Austria Wind  | 23   | 18                | 22               |
| Others  | -    | -                 | (0)              |
| Total Asset EBITDA  | 474  | 564               | 565              |
| Thermal and Renewable HoldCos, farm-down gains and corporate overhead | (40) | (27) <sup>3</sup> | (4) <sup>4</sup> |
| Total Proportionate Adjusted EBITDA                                   | 434  | 536               | 562              |

<sup>(1)</sup> Includes Solutions Europe and Africa and Solutions Brazil

<sup>(4)</sup> Includes \$46m net farm-down proceeds, \$30m corporate overhead and \$19m Thermal and Renewable HoldCos



<sup>(2)</sup> Includes Solar Italy, Solar Slovakia, Solar Romania and Biogas Italy

<sup>(3)</sup> Includes \$21m farm-down gains, \$26m corporate overhead and \$22m Thermal and Renewable HoldCos

## **Contributors to CFADS**

| Contributors to CFADS<br>(Before Corporate and Other Costs) <sup>1</sup> | 2017 | 2018 | 2019                    |
|--|------|------|-------------------------|
| Spanish CSP  | -    | 35   | 77                      |
| Mexico   | -    | -    | 45                      |
| Solar Europe excl. CSP <sup>2</sup>                                      | 55   | 38   | 45                      |
| Maritsa  | 30   | 65   | 34                      |
| Brazil Hydros  | 55   | 14   | 17                      |
| CG Solutions <sup>3</sup>  | 41   | 15   | 14                      |
| Arrubal  | 28   | 18   | 13                      |
| Cap des Biches   | 7    | 17   | 12                      |
| Colombia   | 8    | 4    | 12                      |
| Caribbean  | 9    | 5    | 11                      |
| Vorotan  | 13   | 9    | 10                      |
| Peru Wind  | 5    | 15   | 9                       |
| Austria Wind   | 8    | 4    | 9                       |
| Годо   | 6    | 7    | 4                       |
| KivuWatt   | -    | 4    | 4                       |
| Brazil Wind  | 5    | (0)  | (10)                    |
| Total <sup>1</sup>   | 270  | 249  | <b>307</b> <sup>4</sup> |

<sup>(1)</sup> CFADS (Cash Flows Available for (Corporate) Debt Service) as defined in Bond Indenture. Asset CFADS excluding cash overhead at corporate level and Thermal and Renewable HoldCos

<sup>(4)</sup> Excludes \$14m of Thermal and Renewable HoldCos



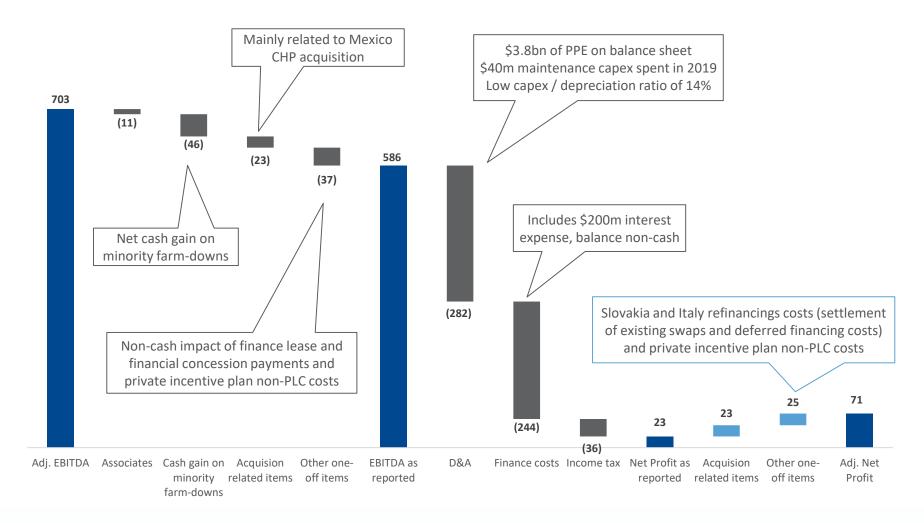
<sup>(2)</sup> Includes Solar Italy, Solar Slovakia and Solar Romania

<sup>(3)</sup> Includes Solutions Europe and Africa and Solutions Brazil

# Adj. EBITDA to Adj. Net Profit<sup>1</sup> reconciliation

Low net profit driven by high D&A and finance costs

#### 2019 Adj. EBITDA to Adj. Net Profit reconciliation (\$m)





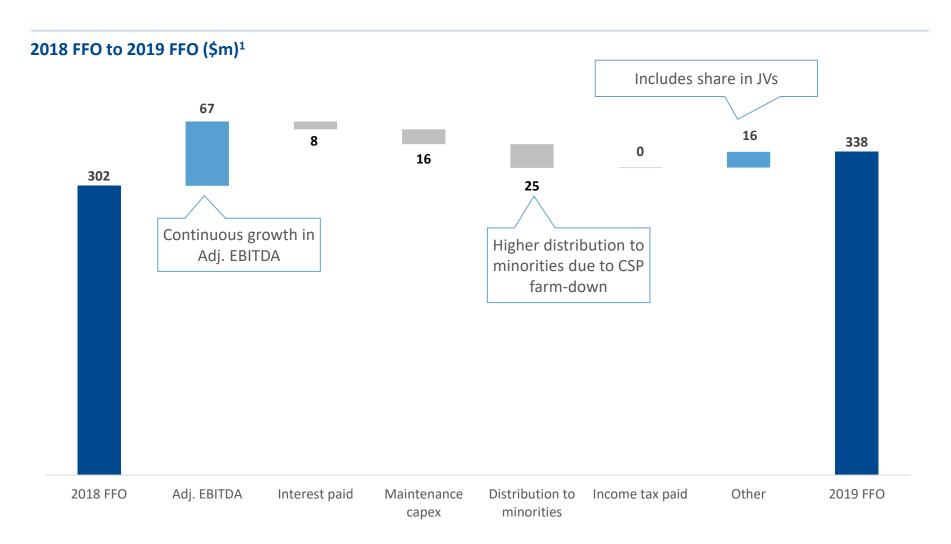
# Adj. EBITDA to Adj. Net Profit<sup>1</sup> Bridge

| Adj. EBITDA to IFRS Net Profit bridge (US\$m)   | Dec-19  | Dec-18  |
|---|---------|---------|
| Adjusted EBITDA                                 | 702.7   | 610.1   |
| Share of adjusted EBITDA in associates          | (21.7)  | (21.2)  |
| Share of profit in associates                   | 11.1    | 2.9     |
| Acquisition related items                       | (23.2)  | (19.6)  |
| Costs related to CG Plc IPO                     | -       | (0.4)   |
| Cash gain on sale of minority interest          | (46.1)  | (20.9)  |
| Restructuring costs                             | -       | (6.7)   |
| Private incentive plan                          | (9.1)   | (4.1)   |
| Other   | (28.1)  | (36.4)  |
| EBITDA  | 585.6   | 503.7   |
| Depreciation & Amortization                     | (282.3) | (239.3) |
| Finance costs net                               | (243.8) | (236.6) |
| Income tax                                      | (36.3)  | (17.4)  |
| Net Profit                                      | 23.1    | 10.4    |
| Bond refinancing one-off cost                   | -       | 21.9    |
| CG Plc IPO costs                                | -       | 0.4     |
| Acquisition related items                       | 23.2    | 19.6    |
| Italian / Slovakian refinancing                 | 15.4    | -       |
| Restructuring costs                             | -       | 6.7     |
| Private incentive plan (non cash, non PLC cost) | 9.1     | 4.1     |
| Adj. Net Profit                                 | 70.8    | 63.1    |
| Minorities                                      | (4.6)   | (4.6)   |
| Net Profit to CG PLC shareholders               | 27.7    | 15.0    |
| Adj. Net Profit to CG PLC shareholders          | 75.4    | 67.7    |

- 1 +\$93m: Growth driven mainly by the Spanish CSP acquisition (full 12 months), Mexican CHP (1.2 months) and Spanish CSP farm-down. Partially offset by negative FX impact due to weaker EUR and earn-out payments related to Italy farm-down
- 2 +\$4m: In FY 2018 costs mainly related to the CSP acquisition. In FY 2019 costs mainly related to the Mexican CHP acquisition
- **3** +\$25m: Increase mainly due to cash gain on CSP farm-down offset by cash gain on Solar Italy and Slovakia farm-downs
- 4 +\$43m: Increase largely driven by Spanish CSP acquisition (full 12 months)
- +\$19m: Increase in tax due to Spanish CSP acquisition (full 12 months and no acquisition adjustments of tax credits), no tax credit obtained in 2019 in Cap des Biches plant, tax increase in Luxembourg holding companies and valuation allowance on past deferred tax recognized in Arrubal

# Strong growth in Cash generation

Strong improvement in FFO in 2019 (+12% vs. 2018)



<sup>(1)</sup> Funds From Operations is defined as Cash Flow from Operating Activities excluding changes in working capital, less interest paid, less maintenance capital expenditure, less distribution to minorities. Funds from Operations is a non-IFRS measure.

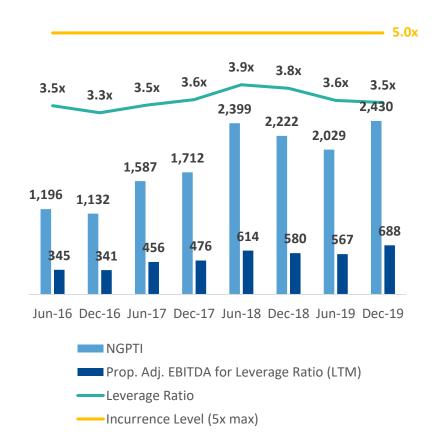


# **Continued Strong Bond Credit Metrics**

6.6x DSCR & 3.5x Non-Guarantor Combined Leverage Ratio as of December 2019

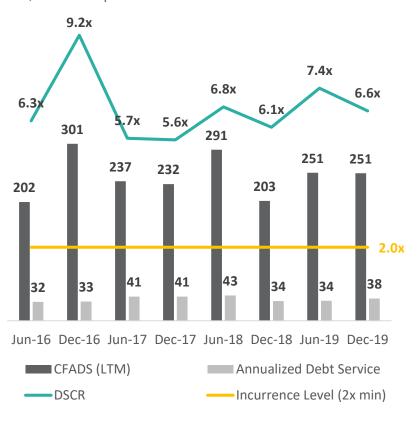


In \$m or multiple



#### DSCR<sup>1</sup>

In \$m or multiple



(1) DSCR and Leverage Ratio (Non-guarantor combined leverage ratio) as defined in Bond Indenture



# **ContourGlobal Portfolio**

| Segment        | Facility / Project Name                   | Location                     | Gross Cap.<br>(MW) | Number of<br>Assets | Fuel Type <sup>1</sup>     | ContourGlobal<br>Ownership | COD                      | Power Purchaser                              | PPA Expiration    |
|----------------|---|------------------------------|--------------------|---------------------|----------------------------|----------------------------|--------------------------|--|-------------------|
|                | Maritsa                                   | Bulgaria                     | 908                | 1                   | Coal                       | 73%                        | 1978                     | NEK  | 2024              |
|                | Arrubal                                   | Spain                        | 800                | 1                   | Natural Gas                | 100%                       | 2005                     | Gas Natural Fenosa                           | 2021              |
|                | TermoemCali                               | Colombia                     | 240                | 1                   | Natural Gas / Diesel       | 37%                        | 1999                     | Various                                      | N/A               |
|                | Sochagota                                 | Colombia                     | 165                | 1                   | Coal                       | 49%                        | 1999                     | Industrial companies                         | 2024 <sup>2</sup> |
|                | Togo                                      | Togo                         | 100                | 1                   | Natural Gas / HFO / Diesel | 80%                        | 2010                     | CEET   | 2035              |
| b              | Cap des Biches                            | Senegal                      | 86                 | 1                   | Oil /Natural Gas           | 100%                       | Q2 2016 /<br>Q4 2016     | Senelec                                      | 2036              |
|                | Energies Antilles / Energies<br>St Martin | French Caribbean             | 35                 | 2                   | HFO / LFO                  | 100%                       | 2000; 2003               | EDF  | 2020; 2023        |
|                | Bonaire                                   | Dutch Antilles               | 38                 | 1                   | HFO / Wind                 | 100%                       | 2010                     | WEB  | 2025              |
|                | KivuWatt                                  | Rwanda                       | 26                 | 1                   | Biogas                     | 100%                       | Q4 2015                  | EWSA (ex-Electrogaz & REC)                   | 2040 (expected)   |
| otal Therma    | al .                                      |                              | 2,398              | 10                  |                            |                            |                          |  |                   |
|                | Mexican CHP assets                        | Mexico                       | 518                | 2                   | Natural Gas cogeneration   | 100%                       | 2014/19                  | Mexican industrial/commercial                | 2020-2040         |
|                | Contour Global Solutions                  | Europe – Nigeria –<br>Brazil | 126                | 10                  | Natural Gas / Diesel / LFO | 100%;100%; 80%             | 1995-2015                | Investment grade global industrial companies | 2020-2032         |
| otal High Ef   | ficiency Cogen                            |                              | 644                | 12                  |                            |                            |                          |  |                   |
|                | Chapada Complex                           | Brazil                       | 438                | 3                   | Wind                       | 51%, 51%, 100%             | 2015; Q1 2016            | CCEE; distribution companies                 | 2035              |
|                | Vorotan                                   | Armenia                      | 404                | 1                   | Hydro                      | 100%                       | 1970                     | AEN  | 2040              |
|                | CSP Portfolio                             | Spain                        | 250                | 5                   | CSP                        | 51%                        | 2010                     | CNMC   | 2034-2037         |
|                | Hydro Brazil                              | Brazil                       | 167                | 9                   | Hydro                      | 79%³                       | 1963; 1992;<br>2009-2012 | Distribution companies                       | 2027-2042         |
|                | Asa Branca                                | Brazil                       | 160                | 1                   | Wind                       | 100%                       | 2013                     | Distribution companies                       | 2033              |
|                | Austria Wind                              | Austria                      | 149                | 10                  | Wind                       | 94%                        | 2003-2014                | OeMAG  | 2016-2032         |
|                | Inka                                      | Peru                         | 114                | 2                   | Wind                       | 100%                       | 2014                     | Distribution companies                       | 2034              |
|                | Solar Italy <sup>4</sup>                  | Italy                        | 77                 | 48                  | Solar                      | 51%                        | 2007-2013                | Gestore Servizi Energetici S.p.A             | 2027-2033         |
|                | Solar Slovakia                            | Slovakia                     | 35                 | 3                   | Solar                      | 51%                        | 2010-2011                | Distribution companies                       | 2025-2026         |
|                | Solar Romania                             | Romania                      | 7                  | 1                   | Solar                      | 100%                       | 2013                     | Distribution companies                       | 2028              |
|                | Biogas Italy                              | Italy                        | 2                  | 2                   | Biogas                     | 100%                       | 2013                     | Gestore Servizi Energetici S.p.A             | 2028              |
| otal Renewa    | ble                                       |                              | 1,803              | 85                  |                            |                            |                          |  |                   |
| otal portfolio |   |                              | 4,845              | 107                 |                            |                            |                          |  |                   |

- (1) HFO refers to heavy fuel oil, and LFO to light fuel oil
- (2) Sochagota has already signed 5 contracts to replace existing PPA, extending expiration to 2024, with an additional 5 year extension in option
- (3) Capacity weighted
- (4) Italian solar assets in 20 clusters





## **IR Information**

#### **Next Events & Contact Point**

#### **Next IR Events**

| Date        | Event                  | Location |
|-------------|------------------------|----------|
| March 18-20 | Results Roadshow       | London   |
| May 27      | Annual General Meeting | London   |

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For further information please visit <a href="www.contourglobal.com">www.contourglobal.com</a>

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